

# NMEDA OEM CHASSIS WEBINAR 2017 TOYOTA SIENNA

Brian Mark

Mobility Marketing & Conversion Compliance Engineer, Sr. Toyota Motor North America

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# **AGENDA**

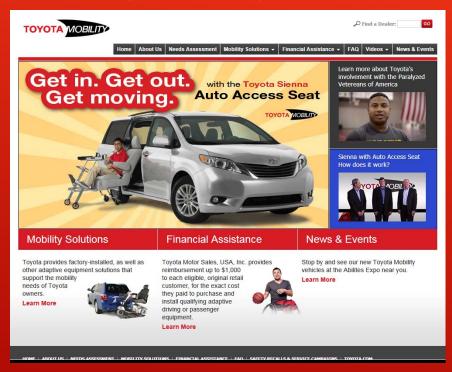
- ► Toyota Mobility
- ▶ 2017 Sienna
  - ► What's New?
  - ▶ Features
  - ▶ Models
  - ▶ Colors
  - ► Spec'ing a Sienna
  - Awards
- ► Summary





# TOYOTA MOBILITY

www.toyotamobility.com





### Mobility Reimbursement

- AAS Sienna
  - \$1,000 provided directly from Toyota
- Wheelchair Accessible Sienna
  - Mobility Dealer submits
     Reimbursement for customer to receive \$1,000
- Adaptive Equipment
  - Up to \$1,000 for Adaptive Equipment installed on a new Toyota within 12 months of purchase





# TOYOTA MOBILITY IN THE MARKETPLACE





# 2017 SIENNA – WHAT'S NEW?



- 3.5L V6 Engine
  - 296hp; 263 lb.-ft. of Torque
  - Same engine as found in Tacoma
- Direct shift 8 speed Automatic Transmission
- 185A Alternator
- Radiator
- Larger a/c Compressor
  - Air Dam added to Front Fascia to improve fuel economy
- New 18" & 19" lighter wheels to improve fuel economy
- 17" Tires (Low RRC) to improve fuel economy



### *Interior*



Toyota MY2017 Sienna Features & Benefits

- Available high-resolution 7" touch-screen display provides access to your favorite music with an available Premium JBL Audio with Integrated Navigation
- Access apps via the Entune App Suite
- SiriusXM Satellite Radio available with 3-month complimentary All Access Trial
- Bluetooth connectivity
- Back-up camera is standard on all models with wide view & guideline mode available on Limited
- Three climate control zones with digital display and easy-to-use controls
- Available Heated Steering Wheel
- Available Driver Easy Speak feature has a built-in microphone up front that picks up your voice & transmits it to the back through the rear speakers



### <u>Safety</u>



NHTSA Overall 5 – Star Safety Rating

### Comprehensive Air Bag System

An Advanced Airbag System helps to protect the occupants with driver and front passenger dual stage airbags, driver & front passenger seat-mounted side airbags, a driver knee airbag, a front passenger seat-cushion airbag, and Rollsensing Side Curtain Airbags (RSCA) for all rows

### Side-Impact Door Beams

Within each of the Sienna's four doors are steel beams designed to help protect the occupants in the event of a side-impact collision





### <u>Safety</u>

### Blind Spot Monitor With Rear Cross-Traffic Alert

Using radar technology the available Blind Spot Monitor alerts you when a vehicle enters a blind spot area on either side. Rear Cross-Traffic Alerts works similarly by providing an audible and visual indicators to warn of approaching vehicles





### Front and Rear Parking Assist Sonar

Front locations within the front and rear bumpers, Sienna's available sonar gauges the area in a parking space to help the driver guide the vehicle

### Pre-Collision System

This available system employs radar to help determine if a frontal collision is imminent, alerts the driver via visual and audible warnings and automatically applies the brakes to help slow the vehicle and help reduce the effects of a collision





### <u>Safety</u>



### Star Safety System™

Sienna comes standard with the Star Safety System, a suite of six active safety features that includes Enhanced Vehicle Stability Control (VSC), Traction Control (TRAC), Anti-lock Brake System (ABS), Electronic Brake-force Distribution (EBD), Brake Assist (BA) and Smart Stop Technology (SST). The available Vehicle Dynamics Integrated Management (VDIM) system further helps to enhance the effectiveness of the Star Safety System by coordinating with various active safety features to anticipate potential trouble and react accordingly

### Hill Start Assist Control

If you are at a stop on an uphill grade the available Hill Start Assist Control (HAC) helps prevent the vehicle from rolling backward as you switch from the brake to the accelerator. When activated, the feature holds the brakes for approximately two seconds as the driver switches from the brake pedal to the accelerator

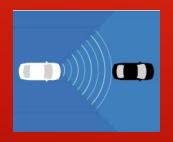


### <u>Safety</u>

Tire Pressure Monitoring System (TPMS)

Proper inflation pressure is important for to ensure proper handling of your Sienna. Sienna's Tire Pressure Monitoring System (TPMS) will illuminate an icon on the instrument panel if the tire pressure is critically low



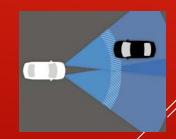


Dynamic Radar Cruise Control (DRCC)

Available Dynamic Radar Cruise Control is designed to keep a preselected following distance between your Sienna and the vehicle travelling in front of you

Auto High Beams (AHB)

Available Auto High Beam system allows for enhanced visibility. Using a camera to detect oncoming vehicles' headlights, Auto High Beams can switch between high & low beams automatically





### Model Line-Up



### Exterior

- . 17-in. 5-spoke alloy wheels with P235/60R17 tires
- · Projector-beam halogen headlights with auto on/off feature
- Power outside mirrors with blind spot mirrors<sup>3</sup>
- Windshield wiper de-icer
- Engine immobilizer<sup>4</sup>

- . Seating for seven with second-row captain's chairs
- Entune™ Audio
- Soft-touch materials
- . Three-zone automatic climate control with air filter, individual temperature settings for driver, front passenger and rear-seat passengers, and separate rear digital control panel
- Integrated backup camera<sup>8</sup>
- · 6-way adjustable driver's seat
- 4-way adjustable front passenger seat
- 60/40 Split & Stow 3rd Row™ seat
- 3.5-in, LCD Multi-Information Display

Four LATCH locations



### Exterior

- · Available 18-in. 10-spoke machined alloy wheels with P235/55RF18 tires (AWD only)
- Color-keyed front grille with chrome surround
- · Color-keyed heated power outside blind spot mirrors3
- · Dual power sliding side doors
- · Black roof rails
- · Privacy glass on rear windows

### Interior

- · Seating for up to eight
- Entune<sup>™</sup> Audio Plus with Connected Navigation App<sup>16</sup>
- · 8-way power-adjustable driver's seat
- 40/20/40 second-row seat with tip-up and long-slide feature and stowable center seat
- · Second- and third-row sunshades

### **Available**

- AWD
- Auto Access Sea



- 19-in. 6-spoke gunmetal-finish alloy wheels with P235/50R19 tires
- Projector-beam halogen headlights with smoked sport trim, auto on/off feature and LED Daytime Running Lights (DRL)
- · Sport mesh front grille
- Available color-keyed heated power outside mirrors with blind spot warning indicators<sup>4</sup>
- · Chrome-accented outside door handles
- Foa lights

### Interior

- · Perforated leather-trimmed and multi-stage heated front seats
- · Sport instrumentation with 4.2-in. color TFT Multi-Information Display

- · SE Premium (includes but not limited to):
  - Blind Spot Monitor (BSM)4 and Rear Cross-Traffic Alert (RCTA)5
  - Power tilt/slide moonroof - Chrome-accented outside door handles with touch-sensor
  - lock/unlock feature
  - Smart Key System27 with Push Button Start - Driver Easy Speak
  - Entune™ Premium Audio with Integrated Navigation¹

    and App Suite²
- Dual-View Blu-ray Disc™ Entertainment Center<sup>22</sup> with 16.4-in.
- display, HDMI port and two 120V AC power outlets SE Preferred Package

For detailed information please visit: www.Toyota.com to download a Sienna brochure

Toyota MY2017 Sienna Features & Benefits



### Model Line-Up



### XLF

- . 17-in. 7-spoke machined alloy wheels with P235/60R17 tires
- Available 18-in. 10-spoke machined alloy wheels with P235/55RF18 tires (AWD only)
- · Metallic front grille with chrome surround
- . Color-keyed heated power outside mirrors with blind spot warning indicators<sup>4</sup>
- Chrome-accented outside door handles with touch-sensor lock/unlock feature

- Seating for up to eight
- · Leather-trimmed and multi-stage heated front seats
- Leatherette-trimmed 60/40 Split & Stow 3rd Row™ seat
- · Leather-trimmed tilt/telescopic steering wheel with audio, Bluetooth®14 and voice-command controls
- Smart Key System<sup>27</sup> with Push Button Start

### Available

- XLE Premium:
  - Seating for up to eight
     Rear parking assist sonar

  - near paining assist solari—
     Dual-View Blu-ray Disc™ Entertainment Center<sup>20</sup> with 16.4-in, display, HDMI port and two 120V AC power outlets
     Entune™ Premium Audio with Integrated Navigation<sup>19</sup>
     and App Suite<sup>50</sup>
- Driver Easy Speak HD Radio™ Technology,¹8 SiriusXM® Satellite Radio™
- AWD
- Auto Access Seat

### Limited

### Exterior

- 18-in. 10-spoke machined alloy wheels with P235/55R18 tires
- · Projector-beam halogen headlights with auto on/off feature and LED Daytime Running Lights (DRL)
- · Color-keyed heated power outside mirrors with blind spot warning indicators4 and memory feature

- . Seating for seven with premium leather-trimmed second-row captain's chairs and available lounge seating<sup>25</sup>
- Power third-row seat (FWD only)
- · Premium leather-trimmed and multi-stage heated front seats
- Entune™ Premium JBL® Audio with Integrated Navigation¹9
- · Heated leather-trimmed tilt/telescopic steering wheel with audio, Bluetooth®14 and voice-command controls
- Front and rear parking assist sonar<sup>39</sup>

### Available

- Limited Premium:
  - High Intensity Discharge (HID) headlights with manual level control, Automatic High Beams? auto on/off feature and LED Daytime Running Lights (DRL)
  - 18-in. 10-spoke machined alloy wheels with P235/55RF18 tires (AWD only)

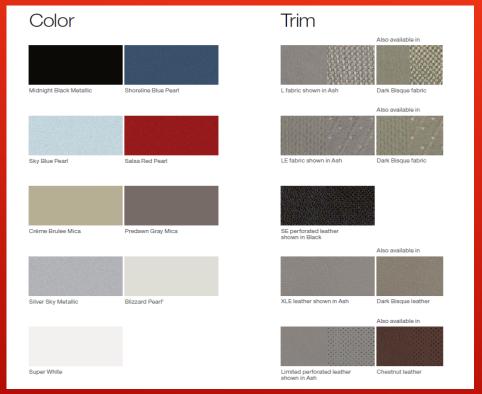
  - Dual-View Blu-ray Disc™ Entertainment Center<sup>22</sup> with 16.4-in. display, HDMI port and two 120V AC power outlets - Rain-sensing windshield wipers
- · Limited Advanced Technology Package:
  - Dynamic Radar Cruise Control (DRCC),26 Pre-Collision System (PCS)<sup>38</sup> Vehicle Dynamics Integrated Management (VDIM)<sup>34</sup> and Hill Start Assist Control (HAC)<sup>40</sup>

For detailed information please visit: www.Toyota.com to download a Sienna brochure

Toyota MY2017 Sienna Features & Benefits



### Exterior / Interior Colors - Trim Levels

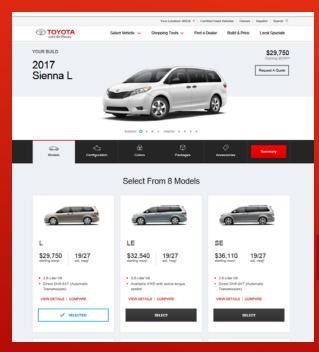


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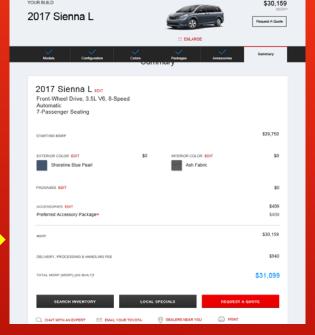
Toyota MY2017 Sienna Features & Benefits



# 2017 SIENNA – SPEC A SIENNA



Choose a model and follow the choices to add color and available options and packages



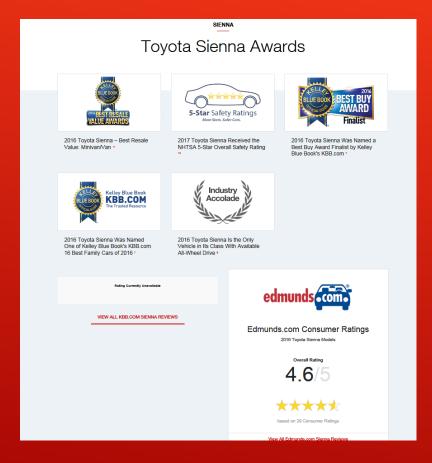
Print out a complete spec sheet with MRSP pricing that can be used to obtain the desired Sienna for your customer.

To Build Your 2017 Sienna please visit: <a href="https://www.Toyota.com">www.Toyota.com</a>



# 2017 SIENNA

### <u>Awards</u>





## 2017 SIENNA – SUMMARY

- ▶ 3.5L V6 Direct Injection Engine
- ▶ Direct Shift 8 Speed Automatic Transmission
- ► Lighter 18" and 19" wheels
- ► Tires with lower rolling resistance









- INCREASED HP & TORQUE 296hp / 263 lb.-ft. (MY16: 266hp / 245 lb.-ft.)
- IMPROVED VEHICLE PERFORMANCE
- IMPROVED FUEL ECONOMY 19 city / 27 hwy (MY16: 18 city / 25 hwy)





For your time and attention



brian.mark@toyota.com